

Joining Money Guiders

Take your help further



Develop skills. Share knowledge. Improve lives.

Money Guiders provides free, ongoing professional development to organisations or practitioners who have money conversations with customers in need.



Programme credentials





Like you, we want to see those most in need move forward in life. This vision is possible if good quality money guidance is available wherever someone reaches out for help.

Money Guiders is ready to support those wanting to give effective money guidance as part of their mission or role.





What is money guidance?

Money guidance is any non-regulated money conversation you have with customers. It ranges from pointing someone elsewhere for help (signposting) to giving complex, technical information.

Guidance provides impartial information on the available options, which may include the pros and cons.

But guidance does not recommend one option over another. Financial advice does, however, and is regulated. For a fuller definition, go to: <u>https://maps.org.uk/money-</u> <u>guiders/understanding-the-difference-between-</u> <u>advice-and-guidance/</u>

Who are Money Guiders?

- Busy employees and volunteers with all types of job titles.
- Working across sectors to help struggling and vulnerable customers daily.
- They include community, charity, health, mental health and social care workers; social housing, welfare and police officers; student support teams; energy advisers; money mentors; and foodbank volunteers.

3 million practitioners give some form of money guidance in the UK. Together, they reach millions of people.



How Money Guiders helps

Money Guiders helps organisations and practitioners to talk about money with customers confidently, and offer safe, effective guidance in the unregulated space.

- Take your help further for greater customer outcomes
- Enhance service delivery
- Free up capacity by tackling the root causes of customer problems

Programme goals



- You'll know what money guidance means, and the boundaries.
- You'll develop the core and technical competencies that are useful for you in giving good guidance.
- You'll be part of a community where organisations and practitioners learn from each other.



Programme features

Our Money Guiders programme is free to use by any organisation, team or practitioner giving money guidance, rather than regulated financial or debt advice.



Competency Framework

Setting out the skills, qualities and knowledge needed to give impartial money guidance in the non-regulated space.

Professional recognition

Giving you the option to be assessed to gain City & Guilds credentials (digital badges).

Money and Pensions Service



Learning opportunities through:

Practitioner training

E-learning modules based on the Framework, complementing any existing training and protecting practitioner wellbeing.

10 hours of learning available with more modules on their way

Network community

Supportive networks in each of the UK's four nations, turning knowledge into frontline practice.

Over 100 events per year UK-wide

+ Free resources to support you in delivering money guidance

Ongoing support

Management resources

Covering onboarding and inductions, along with dedicated resources and a digital dashboard to oversee team progress.

Regular communications

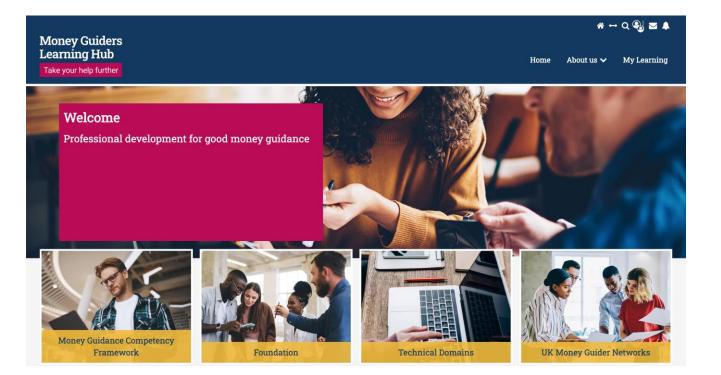
Keeping you up to date on programme developments.

Always improving

Listening and learning from programme partners to keep on enhancing Money Guiders for you.

Training at Money Guiders Learning Hub





Click this <u>link</u> to a short video that explains what the Learning Hub has to offer

Our Hub hosts learning materials based on our Competency Framework

- Approximately 20 hours of self-guided e-learning is currently available and an optional assessment leading to a City & Guilds endorsed credential.
- You can access the Learning Hub on a PC, laptop, tablet or phone.
- Everything is available for you to use in your own time and at your own pace.
- Modules include videos, animations, audio clips, interactive activities, moments to reflect and questions to help check your understanding.

Money and Pensions Service

Money Guiders Learning Hub

Take your help further

New Introductory Module

about the Money Guidance Competency Framework







Technical Domains



UK Money Guider Networks

Dashboard / Primary Homepage



The Money Guidance Competency Framework

Welcome to this introduction to the Money Guidance Competency Framework.

This short module will:

- explain what the Competency Framework is
- how it's structured
- how you can use it
- how you can benefit from using it.





Ways to use the Competency Framework

Practical ways to put the Framework into action Choose what works best for you

Taking the Framework further

Whether you're a frontline worker, a team leader or service manager, the Framework will support your practice in other ways too.

1. Map out your money guidance	>	Job role and career planning	>
کی 2. Self-assess your confidence levels	>	Strategy, HR practice	>
③ 3. Reflect on your learning and development	>	Peer-to-peer discussions	>
阔 4. Take action	>		

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For more on how to use the framework, go to: <u>www.moneyandpensionsservice.org.uk/money-guiders/ways-to-use-the-framework/</u>



Take your help further

New Introductory Module

about the Money Guidance Competency Framework



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FOUNDATION MODULES

• We recommend you start with the six Foundation modules which must be completed in sequential order (approximately 2–3 hours in total)

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• The modules link to the Money Guidance Competency Framework

Competency framework – foundation level

Money guidance
practitioners need all
the foundation
attributes.

- Foundation Skills and behaviours These are the behaviours and personal characteristics that practitioners need.
- Foundation Knowledge and compliance These are the underpinning knowledge of the boundaries of the role and the regulations that apply.

- Personal qualities and attributes
- Transferable skills
- Self-management
- D. The boundaries of the service and
 - Signposting customers
 - Compliance and safeguarding

Related e-learning modules

- Module 1 Introduction
- Module 2 What is money Guidance
- Module 3 My Role in Money Guidance
- Module 4 Who is Money Guidance for?
- Module 5 Signposting and Sources of Information
- Module 6 Continuing My Money Guidance Journey

Module 1

Module 3

marked complete

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Module 1 Introduction

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Module 2

🖻 Module 2 What is Money Guidance?

Not available unless: The activity **Module 1 Introduction** is marked complete

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Module 4

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Module 4 Who is Money Guidance for?

Not available unless: The activity Module 3 My Role in Money Guidance: Unit 2 Personal and Professional Boundaries is marked complete



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Boundaries

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➡ Module 3 My Role in Money Guidance: Unit 1 Personal Qualities Not available unless: The activity Module 2 What is Money Guidance? is

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Module 5

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📾 Module 5 Signposting and Sources of Information for Money Guidance

Not available unless: The activity **Module 4 Who is Money Guidance for?** is marked complete

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Training at Money Guiders Learning Hub, Foundation modules

documents by selecting the list icon above.

We highly recommend you complete Unit 1 before starting Unit 2.

This unit will take you approximately **15 minutes** to complete.

Select a topic below to begin.

Knowing the limits of your role

Delivering money guidance safely and legally

Maintaining personal boundaries

Quick quiz

Module evaluation



Summary

Let's take a moment to summarise the main points we've covered in this module.

- When delivering money guidance you must:
 - explore and respond to your customer's needs
 - act according to your organisation's policies and procedures
 - respect the limitations of your role
 - keep accurate records.
- All your information sources and resources must be up-to-date and impartial. Money Helper is an excellent go-to website.
- Information and resources that are available to you include:
 - online and printed information
 - responses to financial and economic crises
 - tools, calculators and planners
 - comparison tables
 - letter templates
 - video clips
 - referrals
 - directories and other services.

Training at Money Guiders Learning Hub, Foundation modules

Foundation Module 5: Signposting and Sources of Information for Money Guidance

Welcome to Module 5.

After exploring customers' needs, you need to be able to signpost them to impartial and up-to-date information and resources that they can use to make informed choices about how to resolve or improve their situation. You may also need to help customers understand information and refer them to colleagues or other services.

This module will take approximately **15 minutes** to complete.

Select a topic below to begin.



Caring for yourself

When delivering money guidance, you'll sometimes experience stresses and strains, particularly if you're supporting customers whare vulnerable, in crisis or challenging.

Your wellbeing is very important, and you should build some self-care into your daily routine.

Select the arrows below for some tips on this from your fellow money guidance practitioners.



Jane

Jane finds that talking things over helps her process a difficult situation.

"I have a go-to colleague who I talk to if need to offload. She often doesn't say that much, but just having someone to talk things through with usually makes everything so much clearer."





- Available for the Money Guidance Foundation Course.
- Criteria: completion of the Foundation modules and the Foundation assessment.
- Foundation assessment available with a City & Guilds Credential; 20 multiple choice questions based on the content of the Foundation modules
- The endorsed credential comes in the form of a digital 'badge' that you can share on social and professional online platforms, such as LinkedIn and Facebook, and add to your email footer and digital copies of your CV.
- We are not able to provide exemptions for prior learning or other qualifications you may hold.

More assessments and digital credential are planned for the Technical Domains at Tiers 1, 2 and 3.

Money Guiders Learning Hub Take your help further

New Introductory Module

about the Money Guidance Competency Framework



Money Guidance Competency Framework







UK Money Guider Networks

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Technical Domains



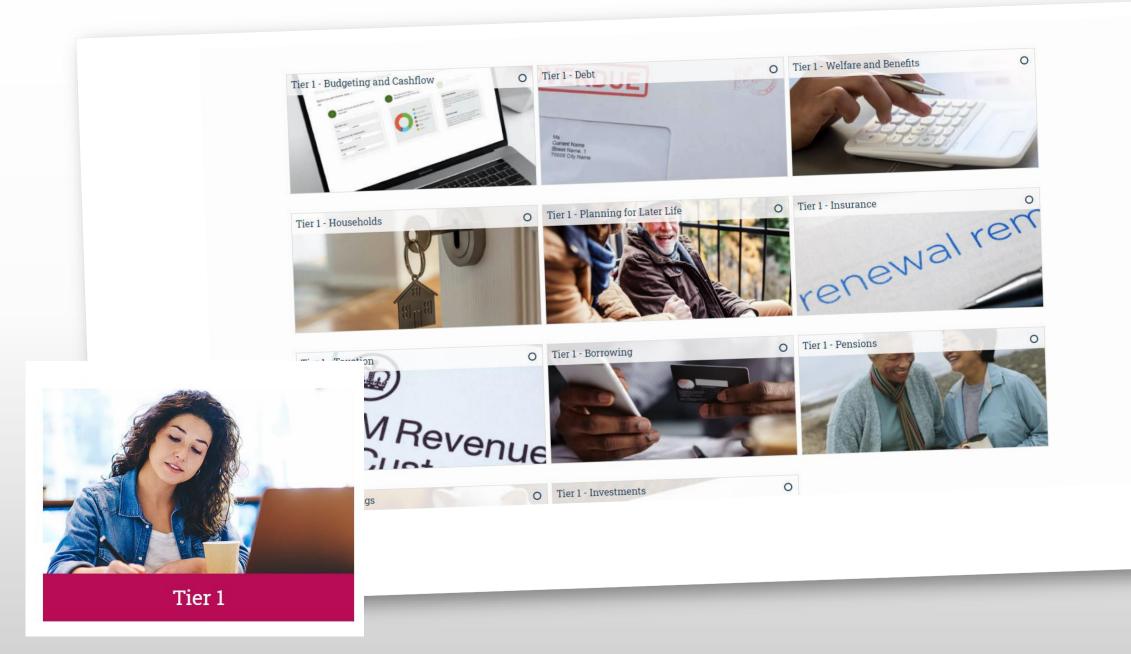
These courses contain modules that support the Tiers and 12 Technical Domains of the Money Guidance Competency Framework. Select the tiles below to find out what each Tier involves. You can choose the courses that relate to your role and the money guidance you provide. Before you start, we recommend you complete the short module about the Money Guidance Competency Framework and the Foundation Course.





Training on the Learning Hub: E-learning structure TECHNICAL DOMAINS

 Knowing your customer Debt Borrowing Welfare and benefits Budgeting and cashflow Savings Investments 	Tier 1 ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓	hnical D Tier 2	omains Tier 3	 Holistic nature of MG, exploring your customers situation, supporting vulnerable customers, managing someone else's money, scams Intro to debt, understanding your customer's situation, signposting and referring to debt advice, scam awareness Intro to borrowing, basics, costs of borrowing, larger financial commitments Intro to welfare benefits, major life events and available benefits, helping vulnerable customers Intro to budgeting, budgeting principles, intro to bank accounts Introduction to savings, Finding a savings account, Getting the most out of savings, Scam awareness Intro to investments, risk vs reward, investment scams 	There are 12 money guidance 'Technical Domains': broad money guidance areas Eg debt, borrowing Each of the 12 Domains is then tiered, according to the level of complexity at which a practitioner works. You can choose to do any number of Technical Domains and work to any Tier of complexity: whatever is
					Tier of complexity: whatever is
8. Taxation	√			Intro to taxation, how does income tax work, tax communications, tax scams	appropriate for your own role/ service
9. Insurance 10. Households	✓ ✓			Intro to insurance, buying insurance, claims, insurance scams Intro to households, reading bills and reducing costs, renting a home, scam awareness	need.
11. Pensions 12, Planning for later life	√ √			Intro to pensions, how does the state pension work, workplace and personal pensions, signposting and referring, pension scams Wills and funerals, support for carers, managing someone else's money, scam awareness	Tier 2 Technical Domains contents is being published Dec 22–March 23,



Training at Money Guiders Learning Hub, Technical Domains

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Debt

Borrowing

Welfare and benefits

Your customer might need guidance on:

the main eligibility criteria
benefit problems

· disputing benefits decisions

applying for benefits

sources of support

Universal Credit

· scams.

Budgeting and cashflow

Savings

• the main benefits that are available

• how means testing affects benefits

	Taxation	~
	Insurance	×.
A.	Households	<u>^</u>

V

Your customers might want guidance on:

- renting or buying a home
- household bills
- social and private housing
- · tenancy agreements
- · tenants' and landlords' rights and responsibilities
- · grants to aid improvements and cover moving costs
- mortgages
- rent/mortgage payments
- sources of support
- scams.

Pensions

Planning for later life

Money Guiders Learning Hub

Take your help further

New Introductory Module

about the Money Guidance Competency Framework



Money Guidance Competency Framework



Foundation





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Practitioner community: UK Money Guider Networks

Be part of a network of money guidance practitioners, supporting each other, learning together and building confidence.

Networks are provided in the four UK nations, with events listed on our <u>calendar</u>.

Programme partners are automatic members.

Benefits of being a Network member

- An open invitation to mainly online events, from meetings to workshops and conferences
- Hear from specialist speakers and policy experts
- Free resources, including practitioner webinars
- Access to an online practitioner community forum and knowledge store
- Additional training and active learning opportunities
- Network with others in your sector or role
- A regular newsletter and social media updates



England Network delivered by Quaker Social Action

Money Guiders Wales Network delivered by MaPS - Money Guiders Programme

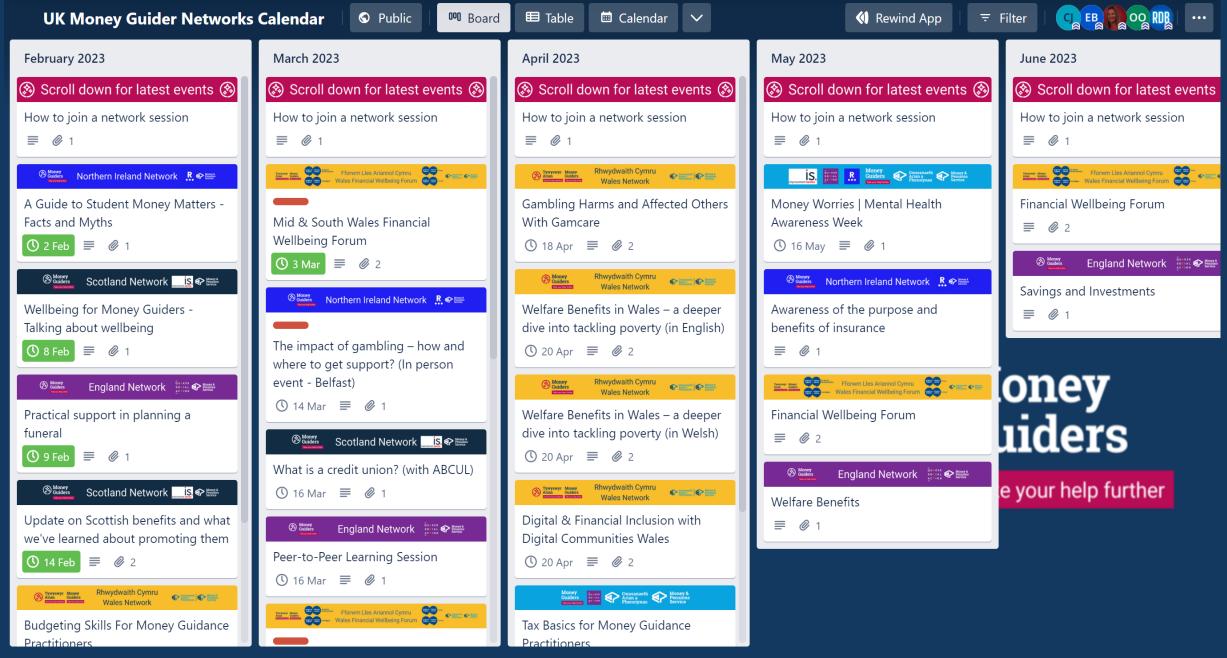


Scotland Network delivered by Improvement Service



Northern Ireland Network delivered by <u>Reed In Partnership</u>





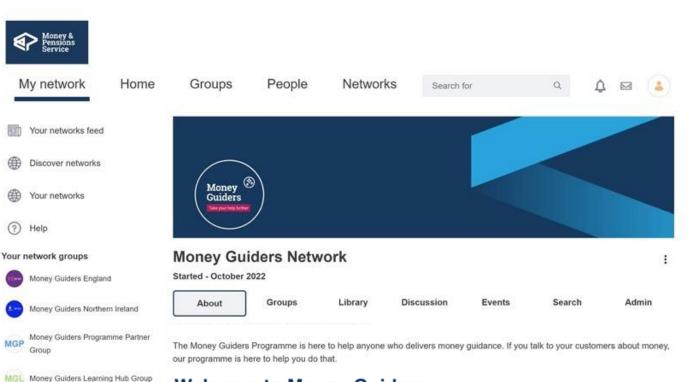
Money and Pensions Service



The Money Guiders Community Hub

Money Guiders now has its own <u>online network</u> - a space to share knowledge and expertise, and an opportunity to join a growing community of money guidance practitioners:

- Free resource library
- Discussion forums
- Regular news updates and announcements
- Calendar of free events
- Access to the four UK Group
- Networking with other money guidance practitioners



Welcome to Money Guiders

People across the UK should be receiving good quality money guidance, regardless of where they go to get it. Money guidance is often given as part of wider services provided by thousands of diverse organisations and practitioners. The Money Guiders programme is here to help those who deliver any type of non-regulated money guidance to individuals or groups. If you talk to your customers about money, our programme is here to help you do that.

About the	The Money	Join a UK
Money	Guidance	Money
Guiders	Competency	Guiders
programme	Framework	community
What is a Programme Partner?	Upcoming Events	Groups



What the community is saying

"It's great to have a network for the money guidance sector, it's long overdue." Network member

"[They] created a safe space to enable us to speak openly." Network member

"I made a good contact with someone who is very knowledgeable about the benefits system – I feel like I would be able to turn to them in the future if anything came up." Network member, Charity Manager



"I think it was spot on to be honest,

good length, good group size, was a

worthwhile session"

Vetwork member

"We've joined one of the forums, and that was absolutely brilliant... possibly the best thing we'll get out of the programme is the network of people, to talk through and discuss cases." Network member, Manager, Housing Association

"The Money Guiders Network has provided me confidence in discussion about money and has empowered me with the knowledge to interact in conversations surrounding money with young people." Youth Action Network member

Network members:

- sign up for newsletters and updates about money guidance policy and practice
- network with other money guidance practitioners working in their sector and/or role
- gain priority access to member specific network events, such as Action Learning sessions, and the Money Guiders Learning Hub (eLearning and City & Guilds endorsed credential)

What partners and practitioners are saying about Money Guiders



"I think I'm just more confident, I know what my boundaries are now ... before I might have just signposted somewhere else, but now I'm more confident I'm saying the right thing and I'm giving out the right kind of information."

"The whole programme fits in with our aim to encourage more frontline staff to have conversations around money with tenants. Previously they probably didn't see that as their role."

"We've joined one of the forums, and that was absolutely brilliant ... possibly the best thing we'll get out of the programme is the network of people to talk through and discuss cases."

Money Guiders success stories



Practitioners are more confident than ever

"I know what my boundaries are now. Before I might have just signposted somewhere else, but now I'm more confident I'm saying the right thing and I'm giving out the right kind of information."

Education sector

Develop skills with Money Guiders

Managers are finding outside experts

"I made a good contact with someone who is very knowledgeable about the benefits system. I feel like I would be able to turn to them in the future if anything came up." Welfare sector

Share knowledge with Money Guiders

Customer lives are being transformed

"When an elderly man who was recently made homeless reached out to us, I wondered if he had a pension pot. The £26,000, Jon had saved got him off the streets. I would never have thought of checking this before joining Money Guiders." Housing sector

Improve lives with Money Guiders



What you can expect from <u>us</u> as a Programme Partner

Access to our programme's free resources, including:

- organisation onboarding and practitioner inductions
- our Competency Framework as a starting point
- the Money Guiders Learning Hub for self-guided e-learning modules
- assessment opportunities for City & Guilds digital badges
- the Money Guiders Network for events, peer support, shared learning and best practice
- a digital dashboard to help manage employees' progress
- regular programme updates.

Our long-term programme is the first of its kind. We are committed to actively seeking your feedback and continually improving the programme's offering. We will raise the importance, quality and status of money guidance, and those organisations and practitioners who deliver it.

Expectations and commitments

What we expect from you

While Money Guiders is a flexible programme, partners agree to:

- set aside enough time and support to implement the areas chosen
- ensure all practitioners signed up attend a Money Guiders induction
- give feedback through online surveys and short interviews
- set up an account per user on the programme's Learning Hub
- understand the Competency Framework as a starting point
- take part in the Network you'll automatically be a member
- work together with us to enhance Money Guiders.

We recommend assigning a leader or manager to oversee team progress.

Organisations or practitioners must be committed to delivering money guidance as part of their role and be suitably equipped to do so. Completing and submitting our Programme Access Survey confirms your involvement as a programme partner. We can't wait to welcome you. When you help your customers further by improving their financial wellbeing, you also benefit from this positive long-term impact.

Organisational benefits

- Scope out training and development needs
- Upskill team members in money guidance
- Increase service efficiency and effectiveness
- Boost capacity to serve your purpose
- Learn from other organisations
- Attract and retain talent
- Maximise funding opportunities
- Gain recognition as an industry leader

Practitioner benefits

- Be confident talking to customers about their money
- Know the boundaries with regulated advice
- Learn and develop in your role
- Be part of a supportive practitioner network
- Enjoy further job satisfaction
- Safeguard your own wellbeing
- Gain recognition and progress professionally



Communicating Success- Tips

Share your Money Guiders successes

Success themes

You may want to promote some or all of the following stories:

- that your organisation has joined the Money Guiders programme to offer effective money guidance and take your help further as a service provider
- how the programme is supporting your organisation's mission and vision
- how you're embedding good money guidance practice in your organisation
- news on your practitioners learning journeys, including as employees gain City & Guilds credentials
- content on Network community events you've taken part in, including new insights and learning
- customer stories where you've helped to improve lives through giving money guidance.

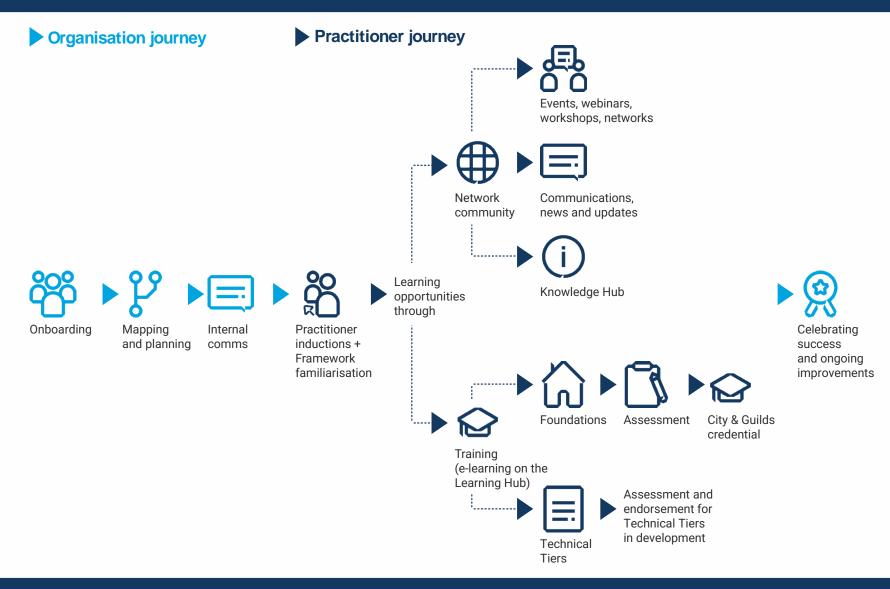
Interacting with us on social media posts Please tag your programme posts with: #MoneyGuiders

This not only helps promote Money Guiders, but will also broaden your post's reach. You may also wish to sign off your posts with the boilerplate statement: Money Guiders is provided by @MoneyPensionsUK and run by <@YourOrganisation>

Our Twitter and LinkedIn details are below if you'd like to include them: **Twitter**: @MoneyPensionsUK **LinkedIn**: Money and Pensions Service

Important note on what not to tag

Please do **not** tag Money Guiders when sharing opinion pieces or content that could be seen as political or biased. As an arm's length government body, we are politically impartial and neutral. Your Money Guiders journey









Take your help further

Thank you

From the Money Guiders Programme Team